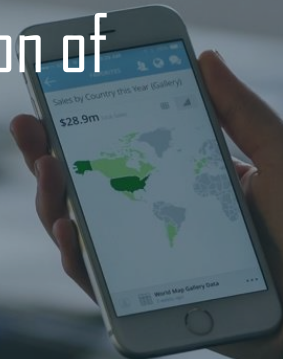




Business cases, main references and opinion of major analysts

Pradeo offers unique added value services to ensure mobile threat protection for corporations and users



Major Business Cases in the Fortune 500 ...

Protect one of the largest corporate fleet in Europe

Mobile Threat Protection for a large mobile fleet

The Client & its Project



LA POSTE

- One of the largest utility company in France with over 250 000 employees
- Equip 100 000 + postmen with smartphones
- Integrate Apps to the IS
- Modernize and reengineer the logistic chain and the delivery processes thanks to the interactive and multimedia capabilities of new mobile devices

Pradeo's challenges

- Manage security of 100 000 + Apps, downloaded or deployed on postmen's devices
- Design and deploy security policy and check compliance when downloading Apps
- Protect and monitor the overall fleet, exposed to security threats on public Apps stores

Market opportunity

- Major companies engaged in mobility projects to increase performance and efficiency of employees thanks to the interactive capabilities of mobile devices

Enrich B2B offer to protect corporate mobile fleets

Mobile Threat Protection offer for corporate mobile fleets

The Client & its Project



- Number 1 of telco operators in France
- In top 10 of telco operators in the world
- Developing strong B2B activities with large skills in Cybersecurity
- Offering to companies integrated services and managed services according to their needs, namely in the field of mobile fleet management

Pradeo's challenges

- Manage security of large corporate mobile fleet Integrate major MDM/EMM platforms to provide a seamless service to end-client
- Propose predefined security policies to accelerate deployment for companies
- Integrate the administration platform to telco's SOC (Security Operation Center)

Market opportunity

- All telco operators with existing B2B activities and willing to enrich offer and generate additional business

What analysts think about Pradeo...

Gartner Magic Quadrant for AST (Application Security Testing)



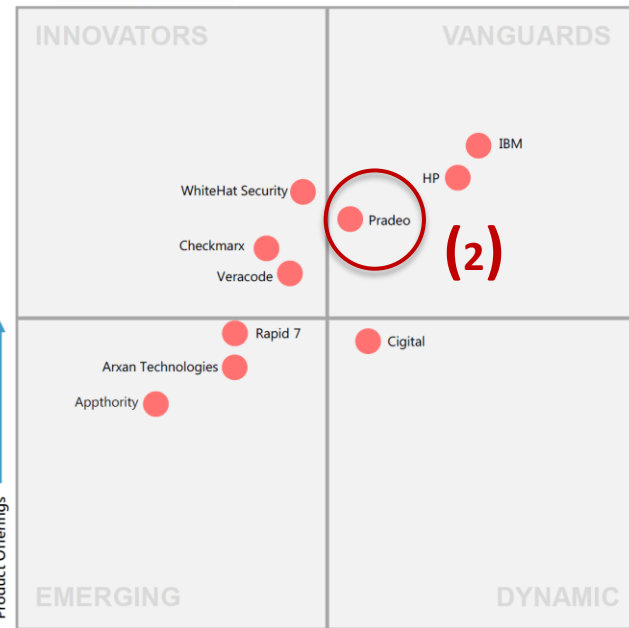
(1)

(1) Even though the Magic Quadrant is not dedicated to Mobile Applications and covers the entire Apps security testing field, **Pradeo is still recognized, for both its innovations dedicated to mobile Apps security, and for its anticipation of the technical breakthrough brought by the Apps model and its use cases on mobile devices and IoT**

(2) **Pradeo qualified as "Vanguard" by the first Analyst providing a comparison of vendors specialized in the field of Mobile Application Security**



MOBILE APPLICATION SECURITY



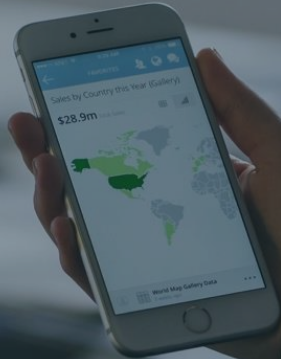
(2)

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